

Company Overview

Field	Details
Legal Entity	PT Global Wills Sejahtera
Brand	Willkin Green Coffee
Group	Bepah Group (PT Bepah Karya Indonesia, est. 2012)
Incorporated	2020 — Medan, North Sumatra, Indonesia
Sourcing Office	Medan, North Sumatra
Export & Registered Office	Jakarta, Indonesia
Website	willkingreencoffee.com / greencoffee.willkinsales.com
Contact	willkinkurniadi@gmail.com
Business Type	Green Coffee Exporter (manufacturer / processor)

Product Portfolio

Origin	Species	Grade	Processing	SCA Range	FOB Price (USD/kg)
Gayo, Aceh	Arabica	Grade 1	Washed	84–87	3.80–4.50
Gayo, Aceh	Arabica	Grade 1	Natural	85–89	4.50–6.00
Gayo, Aceh	Arabica	Grade 1	Honey	83–87	4.20–5.00
Gayo, Aceh	Arabica	Grade 1	Organic Washed	84–87	4.50–5.50
Mandheling, N. Sumatra	Arabica	Grade 1	Wet-Hulled	80–85	3.60–4.20
Lampung, S. Sumatra	Robusta	Grade 1 (EK1)	Wet-Hulled/Dry	—	2.50–2.80
Lampung, S. Sumatra	Robusta	Grade 2	Wet-Hulled/Dry	—	2.20–2.50
Flores Bajawa	Arabica	Grade 1	Washed / Honey	82–86	4.00–4.80
Java Robusta	Robusta	Grade 1	Wet-Hulled	—	2.20–2.60

Prices indicative as of June 2026. FOB Belawan (Arabica) / FOB Panjang–Priok (Robusta). Subject to commodity market rates. Full price list on request.

Order Terms & MOQ

Order Type	Volume	Packaging	Payment Terms	Lead Time
Sample	300–500 g	Zip bag + data sheet	Free (qualified buyers)	7–10 days (courier)

Trial Order	100 kg – 1 MT	60 kg jute/GrainPro bags	T/T 50% DP, 50% B/L	14–21 days FOB
FCL 20-ft	~16.5 MT	60 kg bags, floor-loaded	T/T 30% DP, 70% B/L	21–35 days FOB
FCL 40-ft	~24–26 MT	60 kg bags, floor-loaded	T/T 30% DP, 70% B/L	21–35 days FOB
LC (repeat buyers)	FCL+	As agreed	Irrevocable LC at sight	Per negotiation

Export Documentation Provided

Document	Issued By
Commercial Invoice	PT Global Wills Sejahtera
Packing List	PT Global Wills Sejahtera
Bill of Lading (B/L)	Shipping Line
Certificate of Origin (COO / Form A / EUR.1)	KADIN (Indonesian Chamber of Commerce)
Phytosanitary Certificate	BARANTAN (Indonesian Quarantine Agency)
Health Certificate	Ministry of Trade / BPOM (on request)
Fumigation Certificate	Licensed fumigator (on request — AU, NZ, USA)
Quality / Grading Certificate	Internal lab (third-party available on request)
Insurance Certificate	CIF terms or buyer's arrangement

Certifications & Standards

Certification / Standard	Scope	Availability
USDA NOP Organic	Gayo Arabica Washed	Available on select lots
EU Organic (2018/848)	Gayo Arabica Washed	Available on select lots
SNI 01-2907-2008	All origins	Standard on all export lots
SNI Grade 1	Gayo Arabica, Lampung Robusta	Default grade offered
SCA Cupping Protocol	Specialty Arabica	Cupping sheets on request
APE / APEU (Export License)	Company-level	PT Global Wills Sejahtera
NIB (Business Registration)	Company-level	PT Global Wills Sejahtera

Why Source from Willkin?

Direct Sourcing Network	Medan-based sourcing connects directly to Gayo highland cooperatives — no middlemen between farm and export container.
Bepah Group Heritage	Part of Bepah Group (PT Bepah Karya Indonesia), with coffee sourcing relationships across Sumatra since 2012.
Full Documentation	Complete export document set: NIB, APE, Phytosanitary, COO, and Health Certificate. Verifiable on government registries.

Responsive Service	Quote within 24 hours. Sample dispatch within 4 days. Dedicated account management for repeat buyers.
Flexible MOQ	Trial orders from 100 kg. Full container (FCL 20-ft) from ~16.5 MT. LCL groupage available for smaller volumes.

Contact willkinkurniadi@gmail.com	Main Site greencoffee.willkinsales.com	Official Site willkingreencoffee.com	Proof Center willkingreencoffee.com/proof-center/
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